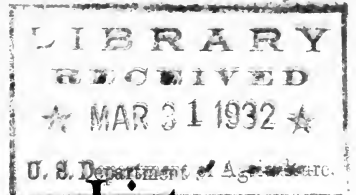


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Do not assume content reflects current scientific knowledge, policies, or practices.

62.09



1931-1932

Wholesale Gladiolus List

Carl Salbach

Originator and Grower of New Varieties

657 Woodmont Avenue

Berkeley, California

Phone ASberry 1066

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READ CAREFULLY BEFORE ORDERING

Our stock is all A-1 quality, hard high crown bulbs, fully matured before digging and carefully cured before storing. We guarantee all stock to be healthy, vigorous and true to name.

All orders will be taken subject to stock. Order early to prevent disappointment. Most varieties will be ready for shipment early in November.

Terms are net cash before shipment, unless otherwise arranged; 25 per cent deposit will hold winter orders until March 1st. Orders not fully paid for will be sent C. O. D. for the balance at time of shipment.

Remittances should be made by post office money order, express money order or bank draft.

References — For our business standing, please refer to Bank of America National Trust and Savings Association, Berkeley, California; Farmers and Merchants Savings Bank, Oakland, California; or Bradstreet's or R. G. Dun & Co., mercantile agencies.

DISCOUNT

All cash orders are subject to the following discounts:

Orders of \$ 5.00 to \$ 15.00 a discount of 10% in bulbs of your selection.

Orders of \$ 15.00 to \$ 40.00 a discount of 15% in bulbs of your selection.

Orders of \$ 40.00 to \$100.00 a discount of 25% in bulbs of your selection.

Orders of \$100.00 to \$250.00 a discount of 25% in bulbs of your selection.

Your selection for the above discounts can be made from any of the varieties in this list except Blue Peacock, Commander Koehl and Picardy, as our stock of these is small. Please indicate a second choice — as we may be sold out of some varieties and we do not substitute, without your permission.

This List cancels all previous quotations.

We pay all packing and transportation charges except on orders of less than \$3.00. Add 25c. to cover packing and transportation on orders less than \$3.00 We do not pay transit charges in foreign countries.

1000 bulbs at 9 times the 100 rate.

250 bulbs or bulblets at the 1000 rate.

25 bulbs at the 100 rate.

NEW VARIETIES

Our one origination for the year is Blue Peacock, a fine novelty in the blue shades. The color is nearer a true blue than Veilchenblau, and the deep velvet blotch overlaid with cream gives it a very attractive and different aspect from the rest of the "blues."

While we offer only one new variety this year, we have a large number of fine new kinds that will be heard from as soon as the stock is large enough. Three of these, in particular, will rank among the very best of all gladiolus. One is the apple-blossom pink which was awarded first prize as best flower in the Eastbay Gladiolus Show; another is a blue self described by Mrs. W. H. Kingsley in "Western Florist and Nurseryman" as the finest blue color she has ever seen; and the third is a fine deep rich yellow, the only bloom of which was sent Air Mail to the A. G. S. Show at Cleveland. This beautiful yellow had 12 large well expanded florets open and 11 buds when mailed.

We call particular attention to three Salbach varieties which are real money-makers — Betty Nuthall, Salbach's Pink, and Salbach's Orchid. A few of the prizes won by these splendid varieties are: Betty Nuthall — Best gladiolus in California Flower Festival, First for best basket and for best California origination in Eastbay Gladiolus Society Show, Oakland, California; Salbach's Pink — First as best basket of gladiolus, first as best three spikes of pink, and second to Betty Nuthall as best flower in California Flower Festival; Salbach's Orchid — First as best rose pink without markings at A. G. S. Show in Cleveland; first as best rose pink, California Gladiolus Society Show, Los Angeles; first as best rose pink, and first as best basket of pink, Eastbay Gladiolus Society Show, Oakland, California. Salbach's Orchid has also been tested under glass, and pronounced an exceptionally fine variety for forcing.

Carl Salbach Gladiolus

	Bulbs Per	No. 1 1½" up	No. 2 1¼-1½	No. 3 1-1¼	No. 4 ¾-1	No. 5 ½-¾	No. 6 ¼-½	Bulblets Per	
Ada de Poy	100	\$5.00	\$4.50	\$3.00				M	\$1.00
Aida	100	16.00	12.00	8.00	\$6.00	\$4.75	\$3.75	60 M	.50 7.00
Alma Needham	Each 12	1.50 10.00	1.25 8.00	1.00 6.50	.75 5.00	.50 3.00	.35 2.00	25 100 M	1.00 2.50 20.00
Angels Dream	12	4.00	3.00	2.75	2.00	1.00	.75	M	4.00
Apricot Glow	100	6.00	5.00	3.00	2.00	1.50	1.00	M	1.50
Ave Maria	100	25.00	20.00	16.00	12.00	8.00	6.00	100	1.00
Baby Mine	100	5.00	4.00	3.50	2.50			M Qt	1.50 3.00
Beline	12 100	1.75 10.00	1.50 8.00	1.00 6.00	.75 4.00	.50 2.50	.30 1.50	100 M	1.00 5.00
Berty Snow	12 100	1.50 10.00	1.25 8.50	1.00 6.00	4.00 .75	3.00 .50	2.00 .30	M Qt	2.50 7.50
Betty Nuthall	100	15.00	12.00	8.00	6.00	5.00	3.00	M Qt	3.50 10.00
Blue Peacock	Each	5.00	4.00	3.50					
Canberra	100	15.00	12.50	10.00	6.50	4.00	2.50	M Qt	5.00 10.00
Catherine Coleman	100	5.00	4.00	3.00	2.50	1.50		M Qt	1.00 3.00
Commander Koehl....	Each 12	1.00 12.00	.85 9.00	.60 7.00	.50 5.00	.35 4.00	.25 2.75	12 100	1.00 7.50
Diablo	100	10.00	8.00	7.00	5.00	4.00	3.00	M	10.00
Dorothy Simpson	100	10.00	8.00	6.50	5.00	3.50		M	10.00
Dove Kilgore	100	10.00	8.00	6.00	4.50	3.00		M	10.00
Dr. F. E. Bennett	100	4.00	3.50	2.50	2.00	1.50	1.00	M Qt	.80 3.00
Emile Aubrun	100	6.00	5.00	4.00	2.50			M Qt	.80 3.00
Frank J. McCoy	100	17.50	15.00	12.50	10.00	7.50	5.00	M Qt	10.00 30.00
Frank M. Shick	100	10.00	8.00	6.50	5.00	4.00		M	5.00
Frederick Christ	12	4.00	3.00	2.50	2.00	1.75	1.25	100	3.00
Golden Dream	100	5.00	4.00	3.00	2.00	1.00	.60	M Qt	.80 3.00
Golden Measure	100	4.00	3.00	2.50	1.75			M Qt	.75 2.00
Helen Jacobs	Each 12	1.50 15.00	1.00 10.00	.75 7.00	.50 4.00	.40 2.50	.25 2.00	100 M	1.50 10.00
Helen Wills	100	6.00	5.00	3.50	2.50	1.50	1.00	M Qt	2.00 5.00
Idamae	100	5.50	4.50	3.00	2.00	1.50	1.00	M	1.50
Inspiration	Each	5.00		2.50		1.25		1	.50
La Paloma	12 100	3.00 20.00	2.50 16.00	2.00 12.00	1.50 9.00	1.00 6.50	.75 5.00	100 M	1.25 7.50

We pay packing and transportation

Carl Salbach Gladiolus

	Bulbs Per	No. 1 1½ up	No. 2 1¼-1½	No. 3 1-1¼	No. 4 ¾-1	No. 5 ½-¾	No. 6 ¼-½	Bulblets Per	
Madame Sully	100	6.50	5.00	4.00	3.00	2.00	1.00	M	1.50
								Qt	3.00
Magna Blanca	Each	2.00	1.50	1.00	.75	.50	.25	15	1.00
	12	15.00	12.00	8.00	6.00	3.50	1.50	100	3.50
	100	100.00	80.00	55.00	35.00	25.00	10.00	M	15.00
Mammoth White	Each	1.00	.75	.50	.35	.25	.15	15	1.00
	12	10.00	7.50	5.00	3.50	2.50	1.50	100	5.00
								M	30.00
Marmora	100	15.00	12.00	8.00	6.00	4.00	3.00		
Mexican Fire Opal ..	Each	1.50	1.25	1.00	.75	.50	.40	100	2.50
	12	10.00	8.00	6.50	5.00	3.50	2.50	M	20.00
Minuet	100	7.00	5.50	4.00	3.00	2.00	1.50	M	3.00
								Qt	10.00
Miss California	100	10.00	7.50	5.00	4.00	2.50	1.50	M	5.00
								Qt.	12.50
Mother Machree	12	5.00	4.50	3.50	2.50	1.75	1.00	100	1.50
								M	10.00
Nimrod	100	6.00	5.00	3.00	2.00	1.50	1.00	M	2.00
O. D. Baldwin	100	10.00	8.00	5.00	4.00	3.00	2.00	M	5.00
Orange Butterfly	100	8.00	7.00	6.00	4.00	2.50		M	5.00
Orange Queen	100	3.50	3.00	2.00	1.50			M	1.00
								Qt	2.50
Pauline Kunderd	12	3.00	2.50	1.50	1.00	.75	.50	100	3.00
Paul Pfitzer	100	8.00	7.00	5.50	4.00	3.00	2.00	M	6.00
								Qt	15.00
Pearl of California	100	10.00	8.00	6.00	4.00	3.00	2.00	M	4.00
								Qt	12.00
Pfitzer's Triumph	100	10.00	8.00	5.00	4.00	3.00	2.50	M	4.00
								Qt	12.00
Picardy	Each	10.00						Each	1.00
Primrose Princess	100	8.00	7.00	4.00	3.00	2.50	1.50	M	1.50
								Qt	4.00
The Quakeress	100	10.00	7.50	5.00	4.00	3.00	2.00	M	5.00
Revue	100	5.00	4.00	2.50	1.50	1.00		M	1.00
Rose Mist	100	5.00	3.50	2.50	2.00			M	1.00
Salbach's Orchid	Each	7.50	6.00	4.50	3.00	2.00	1.00	50	5.00
	12	50.00	40.00	25.00	15.00	10.00	5.00	M	50.00
Salbach's Pink	12	4.00	3.00	2.00	1.50	1.00	.75	M	10.00
	100	25.00	20.00	15.00	10.00	7.50	5.00	Qt	25.00
Saraband	100	7.50	6.00	5.25	4.00	3.00	2.00	M	1.50
Scarlet Bedder	100	6.00	4.50	3.00	2.00	1.50	1.00	M	1.00
Senorita	100	15.00	10.00	7.00	5.00	3.50	2.50	M	5.00
								Qt	15.00
Sir Thomas Lipton	100	9.00	7.50	5.00	3.50	2.50	1.50	M	3.50
Veilchenblau	100	10.00	8.00	6.00	4.50	3.00	2.00	M	3.00
								Qt	9.00
Victor	100	15.00	12.00	10.00	8.00	6.00	5.00	M	12.00

We pay packing and transportation

CARL SALBACH

ORDER NUMBER _____

ORIGINATOR AND GROWER

GLADIOLUS, IRIS, DAHLIAS AND DAHLIA SEED

DATE OF SHIPMENT _____

PHONE

ASHBERRY 1066

657 WOODMONT AVENUE

BERKELEY, CALIF.

PACKED BY _____

_____, 193_____

NAME _____

STREET _____

CITY AND STATE _____

NON-WARRANTY: I GIVE NO WARRANTY, EXPRESS OR IMPLIED, AS TO DESCRIPTION, QUALITY, PRODUCTIVENESS, OR ANY OTHER MATTER OF SEEDS, BULBS, RHIZOMES OR PLANTS SENT OUT BY ME, AND WILL NOT BE RESPONSIBLE IN ANY WAY FOR THE CROP. IF THE PURCHASER DOES NOT ACCEPT THE GOODS ON THESE TERMS NO SALE THEREOF IS MADE AND PURCHASER MUST RETURN THEM AT ONCE, AND MONEY WILL BE REFUNDED.

QUANTITY	NAME OF VARIETY	AMOUNT

MAY WE SUBSTITUTE, IF OUT OF STOCK?